

ETON IEN + Ramp Technology Implementation Partnership for PE-Backed Businesses



ETON IEN is a blue-chip provider of elite interim and project-based talent and execution to middle market PE firms across 3 practice areas, Finance, HR and Operations. ETON IEN partners with PE-backed portfolio companies to solve problems immediately, deploying proven, hands-on resources experienced delivering value in high-pressure, PE-backed environments.



Ramp is the leading finance automation platform built for modern businesses. By unifying expense management, bill pay (AR/AP Automation), cards, and procurement, Ramp streamlines back-office processes while delivering deep visibility and cost savings. Companies using Ramp save both time and money while creating scalable, audit-ready financial operations.

“We supply the people and / or change management resources required internally to accelerate the time to value for companies & leadership teams looking to move to Ramp or optimize their finance, business operations and procurement functions that are already on it.”

– Shane Malenfant, ETON IEN Ops & Supply Chain Transformation Practice Leader

Our partnership brings a powerful blend of execution expertise + technology enablement to PE clients.

Interim Leadership and Execution

ETON IEN provides seasoned CFOs, Controllers, and Operators to lead and implement transformation across finance, HR and operations.

Private Equity Focus

Our model is purpose-built for private equity-backed companies navigating carve-outs, integrations, and accelerated growth mandates.

Results That Matter

Our Operations Transformation Practice delivers measurable results – improving EBITDA, reducing SG&A, tightening spend controls, and accelerating financial reporting with improved accuracy.

Modern Finance Enablement

Ramp’s platform offers finance teams a seamless solution, combining corporate cards, expense management, bill pay, and procurement into one.

Technology-Driven Efficiency

Ramp automates manual processes, shortens close cycles, and delivers real-time financial intelligence that powers faster, smarter decision-making.

Seamless Systems Integration

Ramp helps companies improve financial health and efficiency — reducing costs through AI-backed spend insights, automating reconciliations and approvals, and integrating with 200+ ERPs to close books faster.

Cut G&A. Drive value. Automate finance at your portfolio companies.

ETONIEN + Ramp – Execution expertise meets technology enablement for Private Equity.

We help portfolio companies innovate first, not adapt last, by pairing technology with execution to drive lasting efficiency and value creation.

Boost Profitability + EBITDA

We combine financial leadership with AI-powered visibility and spend control to improve margins & reduce OpEx across portfolio companies.

Empower Scalable Growth

We equip management teams with automated workflows, disciplined processes, and tighter spend governance to scale with confidence.

Enable Financial Clarity

We deliver integrated data, real-time insights, and faster close cycles to enhance portfolio-wide financial reporting and performance visibility.

Featured Implementation Partner & Platform Specialist



Shane Malenfant

Practice Leader, ETONIEN
Ops & Supply Chain Transformation

Shane is a proven operator with deep experience across PE (LMM and MM) & Public Fortune 500-backed companies in manufacturing, distribution, and services. He partners with finance and operations teams to improve supply chain reliability, working capital, and overall operational performance.

Lean Certified Practitioner – Black Belt Danaher Corporation

Through the ETONIEN + Ramp Implementation Partnership, Shane is an invaluable resource to Ramp clients navigating change management to accelerate time-to-value when implementing Ramp and other key financial platforms.

– Abigail DiTosto, Ramp

Ramp is the platform. ETONIEN is the force multiplier.

As a preferred partner, private equity firms gain exclusive access to actionable solutions designed to accelerate value creation across the portfolio. Our collaboration delivers the tools, insights, and support needed to streamline finance and operations, drive profitability, and empower portfolio company finance teams to lead with data-driven precision:

- Access to additional Ramp Plus services at discounted rates
- Cross-portfolio implementation, benchmarking, and spend analysis
- White-glove implementation support team

Work with us.



Shane Malenfant
ETONIEN
Shane.Malenfant@ETONIEN.com



Abigail DiTosto
Ramp
ADitosto@ramp.com