

Corporate Services

Financial Planning & Analysis (FP&A)

The Financial Planning & Analysis (FP&A) function supports senior management decision making by designing and leading effective financial processes. Analytical financial support is an integral component of sound organizational strategies and is critical for an accurate understanding of a company's past performance, current situation and future desired outcomes.

Finance departments often don't have adequate staff to do the necessary FP&A, and getting approval for additional headcount is usually challenging. But performing FP&A on a project basis, rather than via a staff position, can allow you to move forward with highest priority items immediately.

ETONIEN's FP&A consultants typically hold an MBA and many also with a CPA designation. This educational and technical background is coupled with a minimum of 8 years working experience in consulting and corporate environments. These resources have experience in a wide variety of relevant industries including industries with more esoteric attributes or special revenue recognition requirements like software and media.

ETONIEN FP&A resources offer:

- **Annual budget preparation**
- **Revenue and expense analysis and projections**
- **Quarterly re-forecasting**
- **Pricing analysis**
- **Acquisition and divestiture analysis**
- **Capital Expenditure analysis and planning**